

## WATCH

## PORTS OF CALL

**Below is a list of some of the events we will be attending this year.**

**July 26-29**

*Meredith, N.H.*

ACBS Summer Quarterly Meeting  
and Lake Winnepesaukee Boat Show  
[www.acbs.org](http://www.acbs.org) and [www.necacbs.org](http://www.necacbs.org)

**August 4**

*Traverse City, Mich.*

ACBS Water Wonderland Classic  
Boats on the Boardwalk  
[www.wwcacbs.com](http://www.wwcacbs.com)

**August 10-11**

*Lake Tahoe, Calif.*

Lake Tahoe Yacht Club  
Concours D'Elegance  
[www.tahoeyc.com](http://www.tahoeyc.com)

**August 3-5**

*Clayton, N.Y.*

43rd Annual Antique Boat Museum  
Antique Boat Show & Auction  
[www.abm.org](http://www.abm.org)

**August 11-12**

*Hessel, Mich.*

Les Cheneaux Islands Antique  
Wooden Boat Show  
[www.lchistorical.org](http://www.lchistorical.org)

**September 26-29**

*Lake George, N.Y.*

ACBS Annual Meeting  
and International Boat Show  
[www.acbs-adc.org](http://www.acbs-adc.org)

**October 24-26**

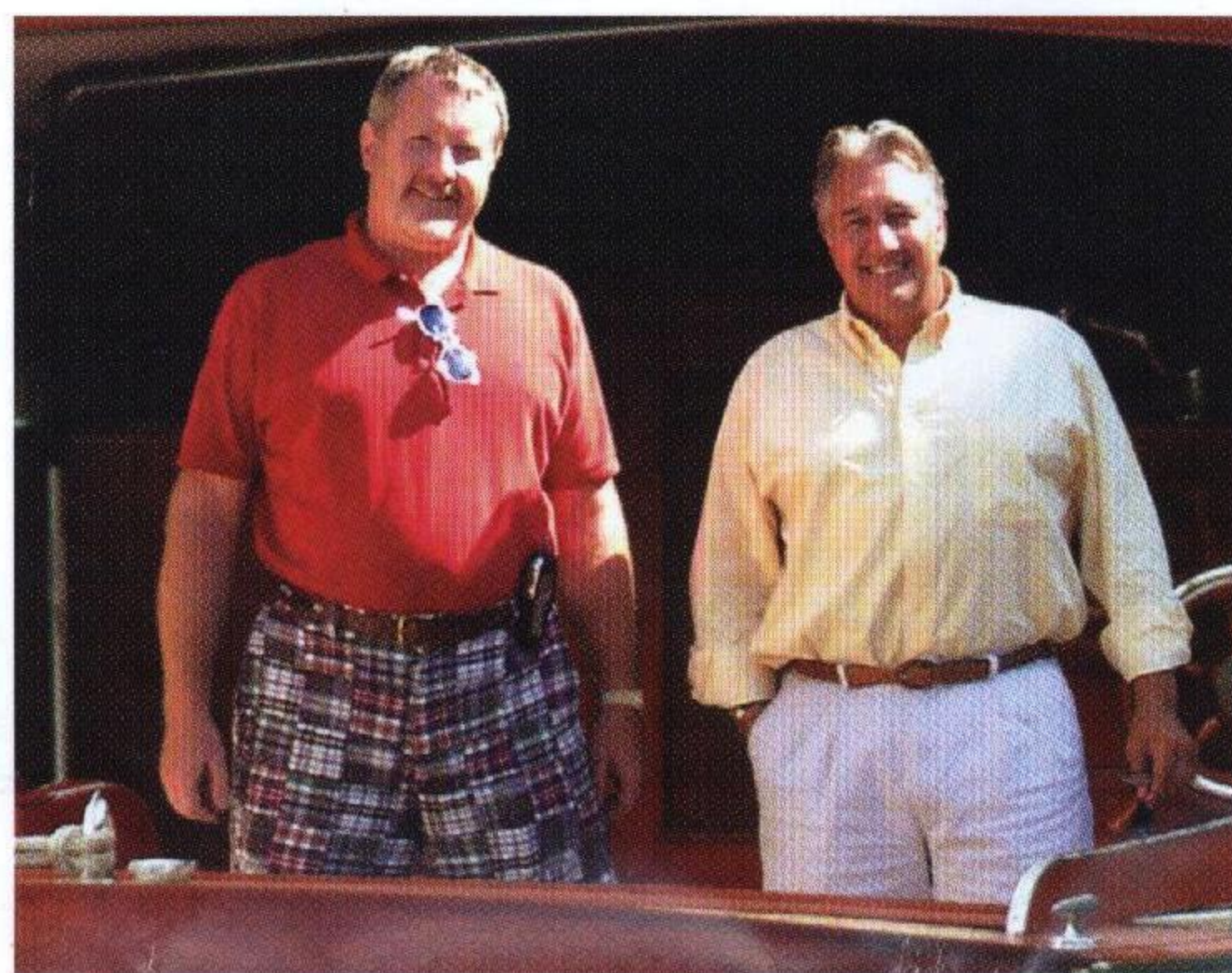
*Ft. Lauderdale, Fla.*

Ft. Lauderdale Mariners Club Meeting  
[www.flmc.org](http://www.flmc.org)

**A LEGACY OF PRESERVATION: MAHOGANY BAY**

Todd Warner was born into a love of wooden boats. His father, Frank Warner, was known as the "King of Antique Boat Collectors." The younger Warner embraced this legacy with earnest.

He and the legendary Bob Speltz were the power behind the first annual Lake Minnetonka Antique and Classic Boat Rendezvous, and the formation of the Land-O-Lakes Chapter of the Antique and Classic Boat Society. Now the Chairman and CEO of Mahogany Bay Vintage Boats in Mound, Minn., Todd Warner has secured his place in the collector boating world as an expert writer, speaker and collector. Warner's involvement on various ACBS boards of directors, and his association with many boat clubs and museums, proves his commitment to preservation, enjoyment and deep appreciation of these very special vessels.



Todd Warner and Dave Bortner met in 1977. After having completed a number of classic auto restorations as well as a number of furniture restorations as a teenager, Bortner and his father bought a vintage boat to restore. Since he and his father enjoyed the process so much, they made a business of it, to provide college financing. For the next 25 years, Bortner pursued careers in advertising, marketing and publishing. In 2000 he began a consulting business in the Twin Cities. He

began an involvement with Mahogany Bay in this capacity, and was appointed President in 2002.

"Just about everybody has a wood boat memory," states Bortner. But once you drill down past the romantic vision, that memory becomes one of sanding, splinters and sawdust. "We provide a service for people who want to have the experience but not the hassle – we take the worry and work out of finding and owning a vintage boat."

Mahogany Bay prides itself on its high service commitment. "You need to understand what a client wants, even when they don't," explains Bortner. The company

has developed a unique marketing protocol, starting with the simple question, "How are you going to use your boat?" Once the client knows what they really want, Mahogany Bay can steer them in the right direction.

Mahogany Bay is not a brokerage. That allows them to evaluate and accurately represent everything in stock, offering their clientele highly personalized service,

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### *Featured Restorer Continued ...*

specializing in the very rare and unusual vintage boat. Mahogany Bay has recently taken on the Hacker Craft dealership in their territory, and has an impressive inventory of other makes, including half a dozen Rivas. Bortner says the marketplace is becoming more educated; that's why there has been more interest in rarer vessels. As knowledge grows, so does demand, and prices are reflecting that.

Restoration services are an important part of Mahogany Bay's operation. Since demand for these unique craft is increasing, restoration becomes a very key component. Mahogany Bay is a full-service operation for whatever it is the collector needs.

To find out more, call Mahogany Bay at 952-495-0007 or visit [www.mahoganybay.net](http://www.mahoganybay.net). More information on the Bob Speltz Land-O-Lakes Chapter of the ACBS is available at [www.acbs-bslol.com](http://www.acbs-bslol.com).